WORKFLOW AUTOMATION

RUBICON WORKSHOP

Jamie Walsh

Solimar Systems Inc.

Regional Sales Manager

September 13th 2017



Agenda

- Solimar Systems Background
- So what is a Workflow and what constitutes Automation?
- What are the goals of an Automated Workflow?
- How Solimar Systems addresses the theme of Workflow Automation
 - Our Approach
 - Our Solutions
- Stay in Touch and Questions

Solimar Background

- Experts in PDF workflows for:
 - white paper factories
 - securing data & documents
 - ROI & value-add offerings
- Steady-State Architecture
 - scalable, multi-client, globalised
- Active members:
 - AFP Consortium
 - PDF Standards Committee





Solimar Around the World

What is a Workflow and what constitutes Automation?

"The sequence of industrial, administrative, or other processes through which a piece of work passes from initiation to completion." – The Oxford English Dictionary

A workflow commonly has 3 key components¹:-

- Includes a series of predictable steps
- Is repetitive
- Involves 2 or more people

"The use or introduction of automatic equipment in a manufacturing or other process or facility." – The Oxford English Dictionary

¹ - www.ayehu.com

What are the goals of an Automated Workflow?

Lets go round the room for one contribution from each person...

- Maximise efficiency and productivity levels
- Eliminate mistakes and redundancies
- Increase speed of processing, which can boost service levels
- Enhance visibility of progress and establish greater accountability
- Add value to the business and its clients

"At present, only about 5% of jobs can be entirely automated" - Susan Lund, McKinsey & Co

The challenge for employers will be – what can I do with the extra human resource and capacity that Automation creates?

The 5 Jobs that Robots will Take First...

1. Middle Management

Especially the "box fillers" and "paper pushers"

2. Commodity Sales People

Quality, Service and Cost evangelists beware!

3. Report Writers, Journalists and Announcers

The machines are taking creative writing classes

4. Accountants and Bookkeepers

Robo accounting is in it's infancy but is efficient at the basics

5. Doctors

Robo surgeons are already correcting eye sight and replacing knee's

AdvertisingAge - Shelly Palmer - February 2017





Our approach

- Solimar provides an "Any to Any" workflow based around PDF standards
- We are positioned Post Composition
- Our solutions are both modular and scalable Focused on:-

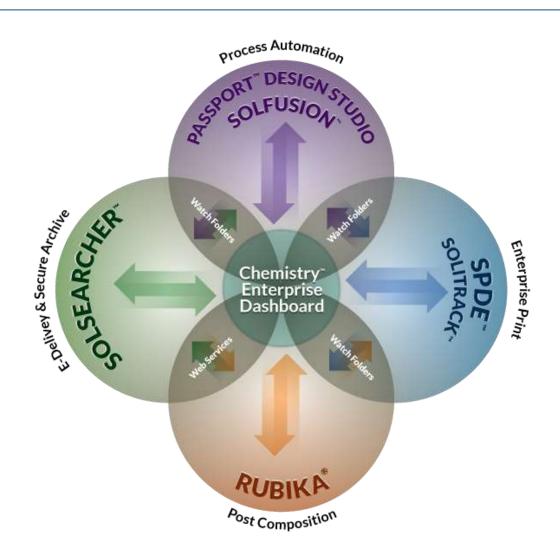
Process optimisation

Cost reduction

Visibility and tracking

Multi Channel distribution and Archiving

Adding value through enhancement



Presentation Environment

Production Print Management



Data Transforms
Output & Queue
Management
Job Management
Any to Any Environment

Process Automation



SOLFUSION"

Workflow Design
Templitised Workflows
Rapid On-Boarding
Operational Efficiencies
Populates Dashboards

Manage through Visibility, Tracking & Reporting

Job Scheduling, Destination Rules, Job Accounting & Failover Rules



Indexing & Re-Engineering



Eliminate need to re-code Automated Processes Add Colour & Messages Add/Change Barcodes Data Masking

Visual Indexing Templates
Data & Conditional
Processing
External workflow support
Data Tagging



SOLINDEXER**
DATA MINISTORIA

Web Presentment & Secure Archive



Dynamic presentment PDF or HTML5
Scalable & Secure
Browser based GUI
Document Assembly
eMail Report Notification

NOW with SOLitrack Mobile - interactive web interface

View documents, monitor devices, locations & messages

Post Composition Workflow Environment

SOLITHACK





THANK YOU!

Jamie Walsh Regional Sales Manager

Jamie.Walsh@solimarsystems.com

Mobile: 07377 143 665

